

The Resource Rambler

Newsletter from your friends at Absolute Resource Associates



DECEMBER 2020

Holiday Greetings, 2020 Style

It goes without saying that 2020 has been a year like no other. Devastating, frustrating, frightening, yet at times hopeful and transformative, this year has brought and taught us much. We have missed seeing all of you throughout the year, and especially now during the holiday season, when we normally would be out and about, sharing handshakes and hugs and treats and trinkets. In case you missed it, our holiday 'card' was a video greeting this year, and in lieu of gifts, we have made a donation to [Semper Fi & America's Fund](#), and the Wounded Warrior Project, in the name of our employees and customers.

We sincerely and gratefully thank you all for your friendship, patronage, partnership and support, now more than ever! Wishing you all health, joy and peace in the year ahead, as we say a collective "good riddance" to 2020.

Click the photo in the sidebar to view our holiday message, which includes a fun treat from our staff and a message from Guy and Sue.

Click to watch: [video] <https://www.youtube.com/watch?v=CdbJj7VQcbU>

Isotope Dilution for PFAS

We are excited to announce that, during a pandemic no less, ARA has been awarded Primary Accreditation under the NH Environmental Laboratory Accreditation Program (ELAP) for testing PFAS by LC-MS/MS, using quantitation by isotope dilution. This method employs a solid phase extraction (SPE) followed by liquid chromatography-tandem mass spectrometry (LC-MS/MS) for the determination of select per- and polyfluoroalkyl substances (PFAS) in both potable and non-potable water matrices.

With this new certification, ARA is now able to offer analysis for both compliance drinking water samples by EPA Method 537.1, and matrices such as surface and groundwater using our approved isotope dilution method. While method 537.1 is used primarily for drinking water samples, the isotope dilution quantitation adds the ability to accommodate more complex sample matrix interferences. This isotope dilution methodology can be utilized when testing both potable and non-potable water. If you have questions or need testing, give us a call or [send an email](#). www.PFASresource.com



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ARA Top Women Led Business since 2012



ARA President Sue Sylvester was [featured in Business NH Magazine](#) last month, in their annual roundup of the "Top Women Led Businesses in NH." Be sure to check it out! ARA is proud to have been included on this list every year since 2012.

ARA Celebrates 20 Years in Business!

Happy 20th Anniversary to Absolute Resource Associates! We have been proudly serving our customers and the environment since November, 2000.

When Sue and Guy Sylvester purchased a small, six person lab in Portsmouth, NH called Resource Laboratories, the first few years were met with headaches, hurdles and struggles. However, within about 5 years, they had hit their stride and were growing strong; by 2010 they had more than doubled in size, and in 2020 the company now has 25 employees and has nearly quadrupled in revenue.



According to ARA President Sue Sylvester, "Since day one, our staff has gone above and beyond for our customers, and I think that has been the real key to our success." Now more than ever, ARA is thankful for our customers. Cheers to 20 years!



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